



Benefits of the Telkonet iWire System

- ▶ Wired and wireless network, providing Internet access
- ▶ Works in any age, type, or number of buildings
- ▶ Installed within days, without new wiring or guest disruption
- ▶ Remote network management, saving time and money
- ▶ Scalable system, supporting voice and data applications, including energy management
- ▶ Simple, instant connectivity, without installing software or changing computer settings
- ▶ Secure, reliable data transmission
- ▶ Convenient network access at every electrical outlet
- ▶ Web-based reporting, to easily monitor and manage HSIA statistics
- ▶ 24/7 unsurpassed technical support

One System For All Your Technology Needs

Wired HSIA • Wireless HSIA • Energy Management

A Dynamic Platform

When you purchase the Telkonet iWire™ System, you'll have a system that can enable many broadband applications, including wired and wireless Internet access. Our system converts a building's internal electrical wiring into a versatile IP network that can also support energy management, VoIP, VoD, digital video surveillance, and digital signage, just to name a few applications.

Simple and Reliable

Best of all, our system does not require any new wiring, saving both time and cost, without any guest disruption during installation. And, you'll have consistent network connectivity regardless of your building's age or type of construction. It's the simplest solution available today, and the most reliable. Plus, it is quick and straightforward to get on-line, without new software, reconfiguring, or requiring any front desk or technical support.

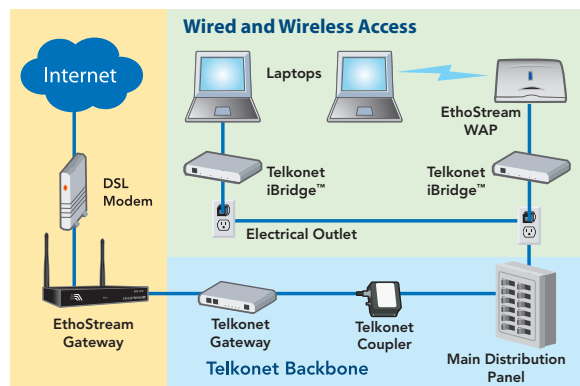
Comprehensive Customer Support

With our web-based reporting system, it's easy for you to remotely monitor and manage your owners' HSIA statistics in real-time, so you can ensure they are receiving the service they expect. And, if you or your guests have any questions, our own dedicated employees are ready to help, 24/7.

Many Hospitality Customers

You can rely on Telkonet for all your broadband networking needs. Telkonet's system has been selected by all Americas Best Value Inn, Choice Hotels,

WorldMark by Wyndham, InnSeason Resorts, Vacation Internationale, Westgate Resorts and Vacation Resorts International. Read what some of our customers have to say about Telkonet's system on the next page.



The Telkonet iWire System™ provides both wired and wireless connectivity, with Internet access at every electrical outlet.

Comments from Customers



"It was a challenge finding a high-speed Internet access system that would work in our historic 100-year old property. After a demonstration of the Telkonet system, it was clear this was the perfect solution. Up and running in a few days – we didn't have to rewire, re-cable, or drill any holes in the walls-the installation was invisible to our guests. We are extremely pleased with the system, which we are also using to support wireless access in the public areas!"

Stephen Shewen, Information Systems Manager, British Colonial Hilton, Nassau

"It's about the most worry-free, high-tech situation that I've been involved with. Your service people must be like the Maytag repairman, sitting there waiting for the phone to ring! The system has been completely hassle-free – we've had virtually no service issues at all, according to our 4 veteran resort managers, who are cynical at best. They all agree it's a very slick system and have no reservations."

Steve Townsend, Director of Resort Services, WorldMark



"If we had installed conventional CAT-5 cable throughout the ship, we would have had to run a single cable to every hotel room and through various public areas. It would have taken at least three months, with a crew of from four to six, and would have probably cost somewhere in the neighborhood of \$300,000. With the Telkonet system, it took two men five days to wire a 70-year old ship with 365 hotel rooms. If anyone thinks they have a hard property to wire, nothing could be more difficult than this."

Aaron Okajima, IT Manager, The Queen Mary

"We now have the backbone in place that will enable us to deliver future guest services quickly and economically – such as Voice over Internet, interactive games and video on demand. We have future-proofed our hotel with this investment, and my original fear of seeing guests waiting at reception with their laptops for advice on how to connect to the Internet has quite simply evaporated."

Russell Imrie, Chairman of Best Western GB and Managing Director of the Best Western Bruntsfield Hotel



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